

## ALL for the LOVE of FLOWERS June 21 – 23, 2024 San Antonio, Texas



Sneak Peek! Take a look inside!



< TSFA First Vice President Ed Fimbel CFD TMFA and TSFA Second Vice President Marisa Guerrero AIFD CFD discuss opportunities for member engagement.

> TSFA Past Presidents John Priest and Lynn Lary McLean AAF AIFD PFCI TMF work with TSFA Executive Director Michelle Karns CAE in a small group session on marketing.



**PROFESSIONAL DEVELOPMENT** 

Texus State Florists' association **Strategic Planning 2024** 

POSITIVE IMPACT

#### INTERNSHIPS Networking DIGITAL FOOTPRINT **STRATEGIC** DIVERSITY PARTNERSHIPS VALUE PROPOSITIONS MEMBER ENGAGEMENT

TSFA leadership met at the TSFA Office in mid January for a productive two days to brainstorm and develop a five year strategic plan.

From a flurry of ideas to mindful discussions, four strategies were defined. These bold goals will move forward to the TSFA Board of Directors for approval.

From the very beginning, the overall process was extensive. Initial discussion in 2023, led to the TSFA Board's decision to bring in a company to facilitate. This led to a survey of TSFA members and interested parties. Interviews with stakeholders concluded the work prior to the gathering in mid January.

The TSFA Board of Directors expresses appreciation for the multitude of responses received that guided the process. The plan, a definitive reflection of the responses, will lead TSFA forward to continue to advance our mission statement *Cultivating Member Success and* a Strong Floral Community. Watch for updates, in TEXAS in Bloom and on TSFA social media, as we roll out each component of the strategic plan!



< Past Presidents and Education Co-chairs Cheryl Vaughan CFD TMFA and Bruce Easley AIFD CFD TMFA share ideas on education with TSFA President Susan Piland AIFD CFD TMF.

 Former TSFA Executive Director Dianna Nordman AAF and TSFA member Tom Wolfe, Jr. share thoughts on strategic partnerships. MENTORING EXPAND EDUCATION



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TSFA President Susan Piland AIFD CFD TMF

#### Hello TSFA floral family,

I hope this message finds you all in great spirits as we embark on the promising journey of 2024. We are thrilled to have recently had our strategic planning meeting, which will set the stage for a bright and exciting future for the Texas State Florists' Association.

I am incredibly grateful to our dedicated strategic planning team. These individuals generously gave of their time over several months to ensure the growth and continued success of TSFA. The love for our association is the driving force that will ensure our success in the future.

Valentine's Day is upon us and as florists we have a very special job, conveying one person's love to another. Always remember your floral work is the ultimate symbol of LOVE. We are one of the very few that get to help others express

their feelings and no better way than through flowers. Red roses may not be your favorite, but they are the quintessential blooms of Valentine's Day. Personally, I love Pink Floyd roses, big, bold and fragrant! Remember to encourage the countless color options! Remember to encourage add on sales! Many times, by suggesting three different items during the sale, such a box of chocolates, plush animal, specialty card, balloons or a candle, they will select an additional gift. It is that added touch that increases sales and



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ensures a profitable holiday. I wish you all a successful Valentine's 2024 and hope you are able to get much-needed rest during the days that follow.

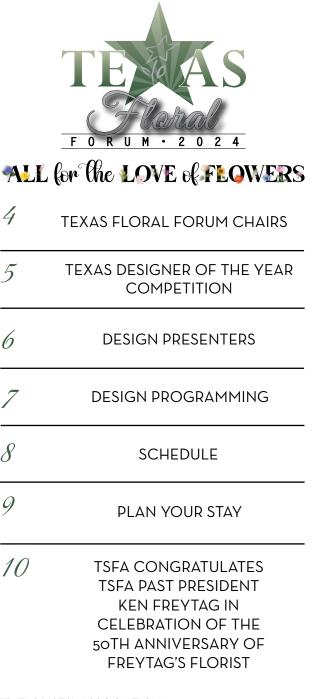
TSFA Education Co-Chairs, Vice-Chairs, committee members, and staff have hit the road, with the first Level 1 and Level 2 Floral Design High School Certification testing. They will be working hard across our great state of Texas, so if you can spare the time, we would love to have you be a part of this incredible team effort. Please reach out to the TSFA office to volunteer at one of the many opportunities.

WOW, we can often count on the unpredictable Texas weather to make changes in our lives and in our schedules. Thank you, TSFA members, for understanding the rescheduling of the Texas Floral Spotlight design presentation at Bronze Level Texas Floral Education Underwriter Hill's Wholesale Florist in Longview. This educational event has been rescheduled, and March 6 is the date! We look forward to your continued enthusiasm and participation at this exciting event.

Remember the application deadline is approaching for Texas Floral Endowment Scholarships. Seize this wonderful opportunity to invest in your floral education and enhance your skills. Application Deadline is March 15!

It's all for the love of flowers, Susan

## STRATEGIC PLANNING 2024



#### THE OFFICIAL PUBLICATION OF THE TEXAS STATE FLORISTS' ASSOCIATION

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#### JUNE 21 - 23, 2024

Omni La Mansión del Rio 112 College Street San Antonio, Texas 78205

TEXAS FLORAL FORUM CHAIR Jack Cross AAF TMFA

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TEXAS DESIGNER OF THE YEAR COMPETITION CHAIR Abel González Mencio AIFD CFD PFCI TMF

HANDS - ON DESIGN WORKSHOP CHAIR Yolanda Amos TMFA

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SATURDAY LUNCHEON DECOR CHAIR Jack Cross AAF TMFA SUNDAY LUNCHEON DECOR CHAIR Abel González Mencio AIFD CFD PFCI TMF

LOBBY DECOR CHAIR Gaby Ponsaerts TMF Blumen Meisters Team

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PRESENTATION BOUQUETS AND DESIGNER GIFTS CHAIR Iuliia Prokhorova CFD TMF

**TSFA ELECTION CO-CHAIRS** Tom Wolfe, Sr. Debbie Woltmann AIFD CFD TMFA

TSFA PAST PRESIDENTS SALE CHAIR Norman Northen TMFA

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# 2024 TEXAS DESIGNER OF THE YEAR COMPETITION REFLECTIONS

**June 10** Entry Deadline June 21 Reception **June 22** Categories I - III June 23 Recognitions

#### TO ENTER

Visit tsfa.org to review competition rules and entry qualifications. Download the entry form and mail the completed form with the entry fee to Texas State Florists' Association • P.O. Box 859 • Leander, TX 78646 OR email the form to tsfaadmin@tsfa.org and contact the TSFA office at 512.528.0806 to make payment.

#### 2024 AWARDS MADE POSSIBLE BY





#### THE FIRST PLACE WINNER RECEIVES

- Recognition as Texas Designer of the Year.
- \$1,000 Cash Prize.
- Official Silver Texas Cup and First Place Ribbon.
- Up to \$1,000 to represent Texas at the SAF 2024 Sylvia Cup Competition.
- Celebrated as a Star of Texas and presented a Crystal Star.

#### THE SECOND PLACE WINNER RECEIVES

- \$300 Cash Prize.
- Second Place Ribbon.

#### THE THIRD PLACE WINNER RECEIVES

- \$200 Cash Prize.
- Third Place Ribbon.

## EXAS DESIGNER OF THE YEAR COMPETITION

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Presentation and Hands-on Workshops underwritten by Texas Floral Education Underwriters

Directors. Most recently, Chris served as president of

Presenting on numerous occasions, during floral conventions

and events nationwide, he loves to share his knowledge

of bridal, events, trends, techniques and marketing. The

Professional Floral Communicators International (PFCI)

acknowledged his success with membership in PFCI. His work has been featured in *Flowers &, Florists' Review,* 

Southern Accents and Veranda. He is featured weekly, on

KATV Good Morning Arkansas, where he shares his talent

with the community. He was recently recognized as the "Best

Event Planner" by Soiree and Inviting Arkansas magazines.

Since the onset of COVID-19, he has brought a little

"HAPPY" to those around the globe who are interested in

flowers! He will do the same when he travels Texas in 2024.

**Chris Norwood AAF AIFD PFCI** 

Arkansas Florist Association.

Chris Norwood AAF AIFD PFCI is Vice President of Floral Operations at Tipton & Hurst, Inc., Arkansas' largest and oldest florist. He has been an active member of the American Institute of Floral Designers (AIFD) on national and regional levels. He has served as AIFD<sup>®</sup> president, and is a former CEO of the AIFD Foundation. He was the 2023 AIFD<sup>®</sup> Symposium Coordinator. He is currently serving as an AIFD Foundation Trustee.

Recognized for his extraordinary service to the Institute, Chris was named an AIFD® Fellow in 2012 and recently received the AIFD® Award of Distinguished Service to the Floral Industry during the 2022 AIFD® Symposium. He received the American Academy of Floriculture (AAF) designation from the Society of American Florists (SAF) for service devoted to the floral industry and his community. He currently serves on the SAF Board of





Presentation and Hands-on Workshops underwritten by Texas Floral Education Underwriters

#### Andreia Muller AIFD FSMD

Andreia Muller AIFD FSMD, known best to her friends as Andie, is a highly accomplished and renowned business owner and floral designer. She is known for her exceptional entrepreneur skills, professionalism, creativity and mastery in the art of floral design. With an extensive background in all things floral, Andie has become a respected figure and a sought-after expert in her field.

As an Accredited Member of AIFD, the highest design achievement within the USA, Andie, a Brazilian immigrant, has demonstrated her exceptional skills and knowledge in floral design. "Be the best you possibly can" is her motto and she will bring that influence to Texas in June!

Andie is also a distinguished member of the Florida State Florist Association International (FSFAI) and is a Florida State Master Designer (FSMD). Her business, The Flower Studio, was created in 2008, when she purchased the florist where she worked part time. She later made the decision to move closer to home opening The Flower Studio Altamonte in 2010. Fast forward about a decade to find her branching out after selling the Altamonte location. In 2022 she opened a new location in Sumter County, which just happens to be the fastest growing county in Florida. The Flower Studio Oxford is where she finds herself these days.

Throughout her illustrious career, Andie has honed her craft by participating in numerous local, national and international floral design shows, competitions, workshops and exhibitions. Her work has been featured in industry publications, social media channels and several blogs. Andie's innovative designs often combine classic elegance with contemporary flair, showcasing her ability to create arrangements that are both timeless and cutting-edge.

#### FRIDAY, JUNE 21, 2024 • 3:00 P.M. - 6:00 P.M. PROVEN DESIGN TECHNIQUES Hands-on Design Workshop | Chris Norwood AAF AIFD PFCI

It is oftentimes said that "Everything old is new again." This famous quote, from the 1700's author Jonathan Swift, has appeared in song and political essays. In this modern world, never is it more relevant than when looking at the trend to reuse, revamp, recycle and revive. With decades of design experience, Chris will share proven design techniques that will ease your day, enhance your design, please your customer and add to your bottom line!

#### SATURDAY, JUNE 22, 2024 • 1:00 P.M. - 3:00 P.M. WEDDING FLORALS UNVEILED Saturday Luncheon Design Presentation | Andreia Muller AIFD FSMD

Wedding Florals Unveiled is a collaborative experience that celebrates the art of floristry, within our community. Master upselling with grace while elevating your floral artistry. Dive deep into the world of design, while Andie shares her secrets, innovative techniques and invaluable insights garnered from years of experience. Prepare to be captivated as she guides you through the intricacies of creating stunning bridal bouquets, mesmerizing centerpieces and awe-inspiring floral installations. Connect with like-minded professionals to exchange ideas and gain a fresh perspective on the evolving trends in the wedding industry. Celebrate a weekend of inspiration, education and a shared passion for turning beautiful blooms into masterpieces.

#### SUNDAY, JUNE 23, 2024 • 9:00 A.M. - 11:00 A.M. BOUQUETS STYLED FOR SUCCESS Hands-on Design Workshop | Andreia Muller AIFD FSMD

Think Instagram inspired bouquets that are airy, and asymmetrical, with well placed texture and emphasized color and you will have an idea of what to expect from this hands-on design workshop. Several bouquets will open Andie's demonstration evaluating that it is not only the creative accomplishments that bring success to your business but also the numerical applications applied to each design. You will leave class understanding the real cost of materials and the importance of perceived value. Selecting from a lovely assortment of flowers, you will create a bouquet to be Instagram worthy!

#### SUNDAY, JUNE 23, 2024 • 11:30 A.M. - 2:30 P.M. ...AND TODAY'S HAPPY IS... Sunday Luncheon Design Presentation | Chris Norwood AAF AIFD PFCI

At the onset of Covid-19, an act of kindness turned into a global sensation. Everyday, Chris brought a little happy into the homes of professional floral designers and floral enthusiasts, using Facebook LIVE to do so. This design platform grew to be one that was awaited each day, not only because of an interest in floral design, but also because of the vast knowledge and entertaining wit of the presenter. The designs were those that are most often delivered with reminders of the beauty found within each. Join Chris for an inside look into the process with a demonstration of inspired designs to elevate daily deliveries and to simply experience the phenomenon called HAPPY!

#### SUNDAY, JUNE 23, 2024 • 3:00 P.M. - 5:00 P.M. PROVEN DESIGN STRATEGIES Advanced Hands-on Design Workshop | Chris Norwood AAF AIFD PFCI

A design strategy is created by understanding the needs of the customer and then aligning the process around the needs of the business...think of it as a bridge between the two needs. As floral designers, we consistently do our best to meet the needs of our customers. The question asked most often is, "Are we also meeting the needs of the business?" Chris brings to this workshop the highest level of retail experience. His in-depth knowledge of design has produced proven design strategies that will strengthen your business. Join him for this advanced hands-on design workshop and return home energized and inspired to connect design and business needs through learned strategies.





Presented by the Texas State Florists' Association Partially underwritten by the Texas Floral Endowment

#### FRIDAY, JUNE 21, 2024

3:00 p.m. - 6:00 p.m. HANDS-ON DESIGN WORKSHOP Chris Norwood AAF AIFD PFCI *Proven Design Techniques* Workshop underwritten by Texas Floral Education Underwriters

#### SATURDAY, JUNE 22, 2024

8:30 a.m. - 9:30 a.m. TSFA ANNUAL MEETING

10:00 a.m. - Noon PRODUCT GALLERY DESIGNER OF THE YEAR COMPETITION

Noon - 12:45 p.m. IT'S TIME TO NETWORK!

1:00 p.m. - 3:00 p.m. LUNCHEON AND DESIGN PRESENTATION Andreia Muller AIFD FSMD *Wedding Florals Unveiled* Presentation underwritten by Texas Floral Education Underwriters

3:00 p.m. - 4:00 p.m. PRODUCT GALLERY

4:15 p.m. - 6:00 p.m. BUSINESS OF FLOWERS SESSION Vonda La Fever AIFD PFCI Lori Wilson PFCI *The \$2,000 Tulip* Session underwritten by Bronze Level Texas Floral Education Underwriter Flower Clique

#### SUNDAY, JUNE 23, 2024

8:00 a.m. - 10:30 a.m. PRODUCT GALLERY

9:00 a.m. - 11:00 a.m HANDS-ON WORKSHOP Andreia Muller AIFD FSMD *Bouquets Styled for Success* Workshop underwritten by Texas Floral Education Underwriters

11:00 a.m. - 11:30 a.m. IT'S TIME TO NETWORK!

11:30 a.m. - 2:30 p.m. LUNCHEON AND DESIGN PRESENTATION Chris Norwood AAF AIFD PFCI *...and Today's HAPPY is...* Presentation underwritten by Texas Floral Education Underwriters

3:00 p.m. - 5:00 p.m. ADVANCED HANDS-ON DESIGN WORKSHOP Chris Norwood AAF AIFD PFCI *Proven Design Strategies* Workshop underwritten by Texas Floral Education Underwriters OMNI LA MANSIÓN DEL RIO 112 College Street San Antonio, Texas 78205

> The Texas State Florists' Association room rate is \$159 plus tax. Valet Parking is \$20.

#### RESERVE AT THE OMNI IN ONE OF TWO WAYS

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#### TSFA CONGRATULATES TSFA Past President Ken Freytag — in Celebration of the — 50TH ANNIVERSARY OF FREYTAG'S FLORIST

Ken Freytag opens the doors in 1974 to what will become Austin's premier florist.

Ken Freytag was born and raised in Austin, Texas. His floral industry career began at the age of 15. Shortly after his father passed away, he enrolled in a vocational work program at John H. Reagan High School. His first florist job was at Airport Florist. Under the supervision of Naomi, Truman and Gerald McPhail, he trained for two years. From there, the next two years were spent at the Flower Box in Austin, working with Pat and Pete Taylor. The McPhails and the Taylors were very involved in the local Austin Allied and Texas State Florists' Association. Working at these two shops opened the doors to Ken's industry involvement.



As Chair of the TSFA Convention, held at the Renaissance Hotel in Austin, Ken Freytag welcomes all to the 100th Year Celebration of TSFA!!



TSFA Past President Lyndon Holt and his family join Ken and his son Chad at Herman Meinders Ranch. From left to right Lyndon's step father Carl and son Tony, Chad and Ken Freytag and Lyndon Holt.

During the summer after high school graduation, Ken attended the Buddy Benz Floral Design School at a time when Mr. Benz taught classes at his home. The time spent was two weeks of classes from 8 a.m.- 6 p.m. Monday through Friday where Buddy Benz provided an advanced course in design. Learning various trends in wedding bouquets, studying the style featuring the Hogarth curve and a focus on funeral work were the projects taught. In 1972, at 18, Ken signed a lease and secured a loan to open his first brick and mortar store. He worked out of his mother's garage until Mesa Plaza was completed.

He became a member of Teleflora in November 1973. Just days before Valentine's Day in 1974, Freytag's opened their doors, making 73 deliveries on that first Valentine's Day! Over the next three decades, Freytag's grew to eight locations being named a Top 100 Member in three of the major wire services - AFS, FTD and Teleflora. Today, Freytag's has one 20,000 square foot retail store and design center. Freytag's Gravity Free website is considered the branch location with far less overhead. Freytag's currently delivers over 2,500 deliveries Valentine's week!

Shortly after opening the store in February 1974, Ken and Terri married in July of that year and the whirlwind continued. The business grew as did their family.

Chad was born in 1978 and Casey in 1980. Ken and Terri continue to be very involved in the Northwest Hills community where they bought their home in 1980 and where Freytag's main location was for 29 years. A building was purchased from Steak and Ale Restaurant Group and totally remodeled to include an addition to the existing building. Terri was always the Team Mom in sports and involved in Chad and Casey's daily





TSFA Convention 1986 in Houston, Texas, featured a band from Las Vegas called The Diamonds. This was a time of big conventions and bigger parties! The band was sponsored by Carik. There was a standing ovation when Ken joined the lead singer and sang ELVIRA not missing a word!



Joining Ken Freytag at TSFA's 100th Anniversary Celebration are long time friends Herman Meinders and David Graham. For over 30 years, they hunted on the Meinders Ranch with stories of business and family shared.

TSFA's 100th year is celebrated by 23 TSFA Past Presidents. Ken Freytag served as TSFA President in 1987 and chaired the 100th Year Anniversary TSFA Convention in Austin. He is surrounded by those he served with in TSFA leadership over several decades.

Seated from left to right are Past TSFA Presidents Pat Becker (2009), Debbie Gordy (2005), Billie Jeanne Kirschner (1981), Judy Rutledge (2008), Martha Hoppe (1993), Debbie Wright (2007), Debbie Woltmann (2011 and 2018). Standing from left to right are Past TSFA Presidents Sheri White (1995-1996), Keith Taylor (2004), Bernie Hillen (1961), Pat Berry (2012), John Priest (2002-2003), Lynn Lary McLean (1990-1991), Jack Cross (1997-1998), Mark Knox, Jr. (1982), Bruce Easley (2013), Ken Freytag (1987), Gayle Johnson (2001), Jimmy Klepac (2006), Jack Weatherford (2010), Shari Sandlin (2000), Joel Paul Shirley (1992) and Pam Fuller (2014)

activities. Ken coached Little League, serving on the Board of Directors for six years. Chad and Casey both played sports at Anderson High School. Terri never missed a game or one of the children's events. Ken served on boards and committees for Anderson High School Sports.

Ken's first TSFA Convention was at the Shamrock Hotel in the late 1970's and his decades of service to TSFA soon began. Committee involvement and positions on the TSFA Board of Directors opened opportunities for life long friendships. He holds the record serving as TSFA Convention Chair five times. His involvement in the numerous finance related committees contribute today to TSFA's strength. These include the Long Term Investment Committee, Long Term Asset Committee and TSFA Real Estate Committee, as well as the overall Finance Committee for over 35 years. In 1987, Ken served as TSFA President. Today, Ken continues to serve on the TSFA Finance Committee and as a Founding Member of the Texas Floral Endowment Board of Directors.

The relationships he made through TSFA were invaluable. Ken, Mike Roach and Thomas Gay started Austin Flower Company in 1996. Ken and Mike had grown to be close friends while



Visiting the offices of Senator Phil Graham of Texas during SAF Congressional Action Days.



Ken Freytag was the first recipient of the Tom Butler Retailer of the Year Award presented during the American Floral Endowment dinner during the Society of American Florists Convention in 2015.



Ken's son Chad joined the business following high school graduation in 1996. Today he brings significant value to the overall operation as a Partner with his focus on finance as CFO and Treasurer. On a daily basis, he oversees operations as General Manager.

Mike served on the TSFA Board of Directors during the time that Ken served as President. After numerous conversations they decided to open this very successful European flower market in central Austin.

In 1996, Mike, Thomas, Ken and Tommy Dismuke opened San Antonio Flower Company. After Mike's death, Debbie Borek became a partner. Ken's son Chad is now a partner in San Antonio Flower Company. Looking back on a lifetime of friendship, it was Tommy who took Ken to his first TSFA Convention when Tommy managed Bill Doran Wholesale Florist in Austin. As the saying goes, the rest is history.

#### Ken has been honored on numerous occasions. Some of his most treasured floral honors include:

TSFA President, serving in 1987

TSFA Lifetime Achievement Award, received in 1988

First Recipient of the Tom Butler Retailer of the Year Award, presented during the Society of American Florists' Convention in 2015

> Herman Meinders Visionary Award, presented by the Texas Floral Endowment in 2022

In 2001, Chad joined the family florist, introducing technology and new ideas to further their success and growth. Chad is now a partner in the business, and Ken often shares, he will be working for Chad in five years when he turns 75. After completing college, Casey came to work in the shop as a designer. She was honored to work on President Bush's Inauguration flowers.

Family brings so much joy. Chad and Jordan have two sons, Reed (9th grade) and Case (7th grade), and they are very busy with sports, band, hunting, fishing and living life. Casey has two children, Cooper (9th grade) and Avery (7th grade), and she is very busy with baseball, kickball, volleyball, dance and works daily in the shop. Their big surprise was two years ago when Casey and Cloudy had their baby girl, Riley. Riley stays with Terri during the mornings that Casey works. They are crazy about each other and love to go shopping and on long walks.

Ken feels he owes so much to TSFA in appreciation of his many mentors and lifelong friendships over the years. He had the joy of working with Lois Frizzell from 1978 through his Presidency. He and Dianna Nordman have forged a friendship and business relationship that has been invaluable. Ken served



Attending the 2024 Sugar Bowl in New Orleans, the Freytag's are in the spirit to Hook 'em Horns! From left to right Casey, Riley, Terri, Avery, Case, Cloudy, Jordan, Chad, Reed, Ken and Cooper.

on the TSFA Credit Union Board that Dianna managed for many years prior to being named TSFA Executive Director. Ken shared that it has been an honor for him to watch Dianna lead TSFA to such success over the last 30-plus years.

Being at work at 6:00 a.m. and staying the full day is still enjoyed. He and Terri have a full life with family and friends, often sharing that it is their children and grandchildren they live for. He truly feels that God has blessed his family with so many gifts and thanks each and everyone who has been a part of these 50 wonderful years!



Meet the Freytag grandchildren Cooper, Riley, Avery, Case and Cooper!

TSFA arranged to have a Texas flag flown over the Texas State Capitol in honor of Freytag's 50th Anniversary.

"Congratulations, Ken Freytag and Freytag's Florist, on reaching the incredible milestone of 50 years in business! Thank you for your dedication, impeccable service and love of flowers that you share throughout the Austin community. We are so grateful for your many years of being a faithful member of TSFA. Cheers to many more years of blooming success!"

> Susan Piland AIFD CFD TMF TSFA President

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## TSFA Calendar of Events



Design Credit | Donald Yim AIFD PFCI

#### FEBRUARY

- 2 Groundhog Day
- 14 Valentine's Day
- 14 Ash Wednesday
- 19 Presidents' Day
- 23 TSFA Education Co-Chairs Meeting TSFA Office



Design Credit | Hitomi Gilliam AIFD EMC

#### MARCH

- 2 Texas Independence Day
- 6 Texas Floral Spotlight Hill's Wholesale Florist | Longview
- 8 National Women's Day
- 10 Daylight Savings Time Begins
- 12 National Plant a Flower Day
- 15 Texas Floral Endowment Scholarship Application Deadline
- 17 St. Patrick's Day
- 20 First Day of Spring
- 24 Palm Sunday
- 29 Good Friday
- 30 National Doctors' Day
- 31 Easter

#### iam AIFD EMC Design Credit | Donald Yim AIFD PFCI APRIL ence Day ptlight Flassici | Languian Classes

30 Finalize Burst of Blooms Designs for a May 1 Deadline

### TEXAS FLORAL Spotlight IS RESCHEDULED!

Wednesday, March 6, 2024 HILL'S WHOLESALE FLORIST 607 Roenia Circle • Longview, Texas

#### DINNER • GIVEAWAYS • ADDITIONAL PERKS All provided by Hill's to add to the enjoyment

Design program presented by Norman Northen TMFA with tips and techniques to expand your design education

5:00 p.m.	Shop Hill's Wholesale Florist
6:00 p.m.	Enjoy Dinner
6:30 p.m.	TSFA Welcome
6:45 p.m.	Seasonal Transformations

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#### PLATINUM





California Association of Flower Growers & Shippers

GOLD











SILVER



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